Message Text

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PAGE 01 BRASIL 01249 152119Z ACTION ARA-10

INFO OCT-01 ISO-00 SP-02 USIA-15 AID-05 EB-08 NSC-05 CIEP-02 TRSE-00 SS-15 STR-04 OMB-01 CEA-01 CIAE-00 COME-00 FRB-01 INR-07 NSAE-00 XMB-04 OPIC-06 LAB-04 SIL-01 AGRE-00 PA-02 PRS-01 /095 W

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FM AMEMBASSY BRASILIA
TO SECSTATE WASHDC 0107
AMEMBASSY BUENOS AIRES
INFO AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

UNCLAS BRASILIA 1249

E.O. 11652: N/A TAGS: ETRD, BR, AR

SUBJECT: BRAZIL-ARGENTINA SIGN AGREEMENT TO FACILITATE AND INCREASE BILATERAL TRADE

- 1. SUMMARY: GOB AND GOA FOREIGN TRADE OFFICIALS MET IN BUENOS AIRES FEB. 7-9 TO DISCUSS AND RESOLVE VARIOUS TECHNICAL PROBLEMS AFFECTING BILATERAL TRADE. THE RESULT OF THESE TALKS WAS A AMEMORANDUM OF UNDERSTANDING LIBERALIZING EXPORT/IMPORT PROCEDURES ON BOTH SIDES. ONE BRAZILIAN NEWSPAPER REPORTS OBJECTIVE OF AGREEMENT WAS TO EXPAND BILATERAL TRADE TO USSONE BILLION LEVEL IN 1977 FND SUMMARY
- 2. THE MOU WAS SIGNED AT THE CONCLUSION OF DISCUSSIONS HELD BETWEEN ARGENTINE SECRETARY FOR FOREIGN TRADE AND INTERNATIONAL ECONOMIC RELATIONS, ALBERTO FRAGUIO, AND THE DIRECTOR OF THE FOREIGN TRADE DEPARTMENT (CACEX) OF BANCO DO BRASIL, BENEDITO MOREIRA. THE MAIN POINTS OF THE MOU ARE AS FOLLOWS:

 --THE MAXIMUM PERIOD FOR ISSUING OR DENYING

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PAGE 02 BRASIL 01249 152119Z

IMPORT PERMITS FOR ALL GOODS, WHETHER NEGOTIATED THROUGH LAFTA OR NOT, IS FIXED AT 15 DAYS;
--THE APPROPRIATE AGENCIES AND MINISTRIES WILL STUDY THE POSSIBILITY OF ESTABLISHING RECIPROCAL LINES OF CREDIT BETWEEN THE TWO COUNTRIES' OFFICIAL BANKS TO FINANCE COMMERCIAL OPERATIONS;
--THE GOB PROMISED TO RECONSIDER THE TARIFF

STATUS OF CERTAIN ARGENTINE GOODS WHICH, ALTHOUGH NEGOTIATED IN LAFTA, WERE DENIED ACCESS TO BRAZILIAN MARKETS BECAUSE THEY WERE DECLARED TO BE IN A DIFFERENT TARIFF CATEGORY:

- --FURTHER STUDY WAS ALSO CALLED FOR CONCERNING THE BRAZILIAN COMPLAINT THAT ARGENTINE MARGINS OF PREFERENCE ARE ALTERED WHEN APPLIED TO CERTAIN BRAZILIAN PRODUCTS;
- --BOTH SIDES AGREED TO A POLICY OF DIRECT CONSULTATION AND PRIOR NOTIFICATION WHENEVER ONE COUNTRY PLANS TO IMPLEMENT MEASURES RESTRICTING IMPORTS FROM THE OTHER.
- 3. ACCORDING TO "JORNAL DO BRASIL" (FEB. 11), THE "PRINCIPAL OBJECTIVE" OF THE AGREEMENT IS TO EXPAND BILATERAL TRADE TO THE US\$ONE BILLION LEVEL IN 1977. (ACCORDING TO BRAZILIAN CENTRAL BANK STATISTICS, BRAZIL-ARGENTINE TRADE FOR THE FIRST 9 MONTHS OF 1976 TOTALLED US\$436 MILLION, WITH BRAZIL HOLDING A US\$29 MILLION SURPLUS.)
- 4. COMMENT: THIS AGREEMENT IS THE MOST RECENT EXPRESSION OF THE GEISEL ADMINISTRATION'S ANNOUNCED POLICY OF STRENGTHENING RELATIONS, PARTICULARLY ECONOMIC, WITH NEIGHBORING COUNTRIES. IT IS ALSO A GOOD INDICATION OF THE PRESTIGE AND POWER WIELDED BY CACEX DIRECTOR MOREIRA IN THE FOREIGN TRADE SECTOR.
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PAGE 03 BRASIL 01249 152119Z

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